Bullhorn Automation implementation

Lex Consultancy originally came to Kyloe for help with migrating from RDB to Bullhorn. They also use our Kyloe AwesomeDocs document automation product.

Testament to the service we've provided them with so far, when Lex Consultancy opted to add Bullhorn Automation onto their CRM, they knew they wanted to partner with Kyloe to get off to the best start.

"It's always a pleasure working with Kyloe and I would highly recommend partnering with them on Bullhorn Automation.

The team are knowledgeable, reliable, and responsive. Our aim was to setup 15 automations by the end of the project. But thanks to the guidance Kyloe gave us, as well as the homework they set between project calls, by the time we finished we had more than 40 automations running!

This meant that we had lots of metrics we could review as part of the analysis towards the end and really see how Bullhorn Automation was working for us."

Rebecca Marks, Office Manager and in-house Bullhorn Automation expert, Lex Consultancy

Profile: Lex Consultancy

- Established: 2007
- Regions: Ireland
- Employees: 10

- Sectors: Accounting & Finance, Public & Civil Service, Corporate Business Support, Legal & Compliance, Property and Banking, IT and ICT & Financial Services

Tailoring Bullhorn Automation to meet unique needs

As a small team with limited capacity, Lex Consultancy were pleased to find that the Bullhorn Automation implementation with Kyloe didn't require them to take too much time away from other tasks. By the time the project officially kicked off, we had already setup their system, complete with their branding, so that we could hit the ground running.

To ensure internal buy-in, Lex Consultancy asked for input from different people across their business, on problems they wanted to solve.

Using their list of challenges as a starting point, we showed them how they could use Bullhorn's blueprints, or setup their own automations from scratch, to solve these problems.

Prioritising candidate care

Providing a better candidate experience was at the top of the Lex Consultancy team's list. When a candidate is added to their database, Bullhorn Automation now automatically sends the person a welcome email, giving a positive first impression of the Lex Consultancy brand.

One of the main benefits they've found is that they no longer need to rely on consultants to remember to do things like following up with candidates on their first day, which has not only saved a huge amount of time, but has improved the experience, with less effort.

Engaging silver and bronze medallists

Lex Consultancy also been making use of the ability to target those who were shortlisted for a role but were unsuccessful.

Because of this, they're easily able to tap into a pool of quality talent that already exists in their database, rather than having to search for completely new candidates.

"We were nervous that the Bullhorn Automation project was going to take up a lot of time, but with Kyloe it really was painless.

It felt like a partnership - the Kyloe team were eager to not only deliver the project, but to make sure it was a success. They were there to bounce ideas off to make sure we're getting full value from the software.

It's allowed us to bring our candidate experience wishlist to life and the team are already feeling the benefits. They now come into the office to a list of reminders from Bullhorn Automation that helps them to structure their day, and make sure they're doing what's required to deliver an excellent candidate experience."

Rebecca Marks, Office Manager and in-house Bullhorn Automation expert, Lex Consultancy

Bullhorn Automation:
Essentials Implementation package

Our Essentials package gives you everything you need to get up and running with Bullhorn Automation for the future success of your business.
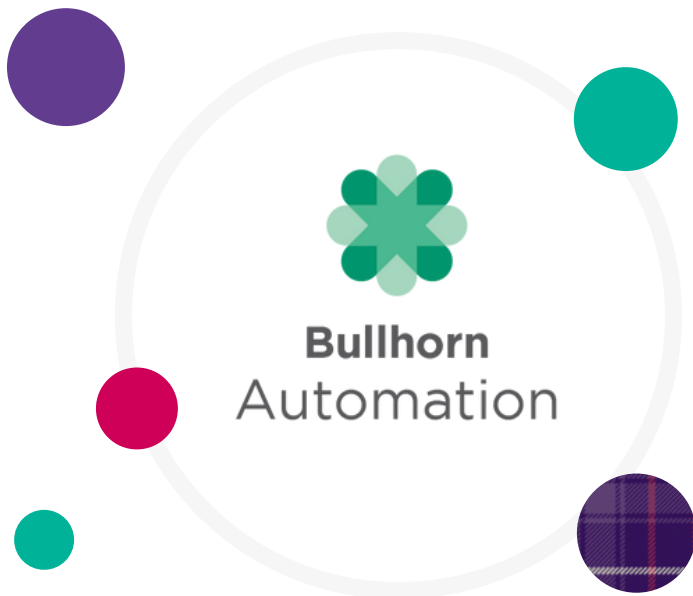
Request details

Why Kyloe?

We live and breathe Bullhorn all day long - our experts have the in-depth knowledge needed to ensure you get maximum ROI from Bullhorn Automation!

There's no one size fits all when it comes to Bullhorn Automation.
As part of the Essentials package, your detailed training and workshop program will take into account the objectives you're aiming to achieve and set you up for success.

By the end of the project you will be ready to create and manage all of your own automations.

What's included?*

- System set-up and branding
- Joint automation build calls
- Fundamentals of Bullhorn Automation training
- Analyse workshop
- Metrics review
- Knowledge quiz

Package subject to change - contact Kyloe or your Bullhorn Sales rep for the latest offering